

# GLOBAL NEGOTIATION INSIGHT INSTITUTE COACHING SERVICES

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INSIGHT INSTITUTE



The GLOBAL NEGOTIATION INSIGHT INSTITUTE (GNII, pronounced “genie”) seeks to foster a wiser, more integrated, and more peaceful global community. Began as an initiative at the Program on Negotiation at Harvard Law School, GNII helps people to build advanced professional skills as well as to cultivate self-awareness, presence and balance. Contributing toward a more productive and sustainable society, GNII integrates timeless wisdom, modern psychology, cutting-edge findings from neuroscience and the creative arts into all dimensions of contemporary life. GNII offers continuing education learning forums, customized training, professional networks and study groups, coaching and consulting services worldwide.

*“Continuing my journey with Emily as a guide has been truly transformational; I now have the skills to be personally accountable to myself, which directly and positively impacts all areas of my life. Indispensable, courageous, and necessary to live a life worth living.”*

These challenging and turbulent times call us to pay attention to how we live our lives. Professionals, executives and leaders in diverse dimensions of society gather at the Learning Forums of the Global Negotiation Insight Institute in order to integrate the deeper wisdom into personal, professional and political life. After the inspiration, community, and insight of the workshop experience, many wonder how to sustain the new trajectory, or gain proficiency in newly discovered skills.

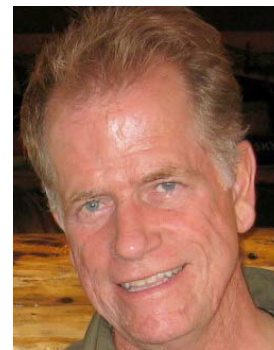
## Coaching Can Help

Conveniently tailored to our busy lives, GNII coaching fosters ongoing personal transformation and professional development. Conducted by telephone, Skype and in person, GNII coaching supports individualized learning of conflict resolution skills, successful negotiation and leadership as well as reinforcing the theory and practices of the wisdom traditions.

*“Incisive, sensitive and directive, Dave has a way of taking you where you wanted to go, even when you weren’t sure that you wanted to get there. He is present for you, to you and with you. And out of this powerful alliance, great changes occur.”*

## About the GNII Coaches

Emily Gould and Dave Savage, both experienced coaches and co-founders of GNII and members of its executive team, provide personalized coaching experiences to GNII workshop alumni. Emily brings three decades of experience as a litigator, general counsel, mediator and facilitator to her coaching practice. In her coaching she integrates conflict resolution theory, neurobiology, psychology and spiritual practice. As your professional coach, Dave brings 35 years of management, negotiation and leadership experience. Dave is a certified executive coach in private practice. To schedule a complimentary coaching session contact Emily at [EGould@negotiationinsight.com](mailto:EGould@negotiationinsight.com), and Dave at [DSavage@negotiationinsight.com](mailto:DSavage@negotiationinsight.com).



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